## Presentation tips:

## Presenter

- Focus on why you are there instead of who you are or objectives
  - Show them you care about them and why they are there
- You are the presentation the PPT is a visual tool
- Know your audience- They matter!
  - They do not make decisions based on what they see or hear but on what they feel. The "gut" guides more than the brain.
- Ask for interaction from the beginning and let them know to expect it. A simple raise of hands or stand up if you works well.
- Build-in audience interaction
  - Every 7- 10 minutes is best to bring them back in
    - Use a flip chart and have a volunteer write responses
- Know your topic
  - Don't talk about everything just the most interesting and or necessary points
  - Practice
- Add short videos that tell the story
  - o Video clips from clients, stakeholder, students, faculty, community members and others
    - First frame the video by introducing it
    - Call attention to what they are looking for in the video
    - Follow up after the video is played
- Use storytelling
  - o Instead of telling, enthrall them with a story that has facts peppered in it.
- Use non-verbal communication
  - Be generous with gestures
  - o Smile, Smile, Smile!
  - Move around if possible
  - Don't worry about walking in front of the screen
    - Just don't call attention to it
- Verbal Communication
  - Use no offensive humor
  - o Be willing to laugh at yourself
  - Do not read text off slides. When you read off slides, you become a "drone"

## **PowerPoint Slides**

- "A picture speaks a thousand words."
  - Visual trumps written word for the majority of people
  - o People read faster than you speak. The brain has to choose one thing to focus on.
- Bullet points
  - Less is more
  - 3-word challenge

- Remove unnecessary words from sentences to form 3 word bullet points (5 max)
  - Slides are friendlier
  - Your pace improves
  - Creates intrigue
    - You fully explain the concept instead of the slides doing it for you
  - Flushes out ideas
- o If you must use many words, use a short bullet point first, and then after explaining the point have the description text appear.